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How To Learn About UX in Switzerland?

In <u>Others (http://www.startupolic.com/category/others/)</u> by Sébastien Flury / May 2, 2016 / <u>Leave a Comment (http://www.startupolic.com/how-to-learn-about-ux-in-switzerland/#respond)</u>

If you'd like to launch a new business, you may think about the optimal combination of founders. And how many is too many? And what skills do you need in your team?

Many people find extremely hard to find cofounders, especially technical ones (who has never heard the following complaint: "I cannot find a technical co-founder"?). Fortunately, nowadays, there are many possibilities in Switzerland to find software developers who may want to join a startups: Startup Weekend, hackathons (the biggest one in Europe (http://hackzurich.com/) happens in September) or even dedicated platforms like cofoundme (https://www.cofoundme.org/) or startup portals like <u>f6s (http://www.f6s.com)</u>. But the biggest hurdle to convince a software developer (or, more realistically, everyone who has entrepreneurial spirit) to join your startup is the lack of money. Why would I work for free for your project without getting paid as I can get a good salary everywhere else? And moreover, why working for you as I can build my own projects (which I believe in more) myself?

But is the technical co-founder the first one to recruit to launch your startup? I'd say no. Have you ever heard about lean startup? You can test a lot of things without even having a product, now (read again my blog post: "Launching your service: think about UX! (http://www.startupolic.com/launching-your-service-think-aboutux/)"). Build prototypes, go meet potential customers to test your assumptions and discover what they really want. That's called Customer Discovery. Do you absolutely need a software developer to do this? Nope. But what you need is design skills, and especially User Experience design skills (UX). It's not about the number of features your prototype or your product has. It's about how easy and logical to use it is. Is every designer a UX designer? No. UX designers are extremely rare, even more than the software developers you're struggling to find to launch your startup. So, I'd say, your first step should be to look for a UX designer. On the following picture, you'll get a better sense of what is UX Design and its interactions with business, technology and design:

(http://www.startupolic.com/wp-

content/uploads/2016/05/UXLS2016_sponsortkit_2016EN_pdf.jpg)How to find UX design skills or improve yours?

First, you can try to become one yourself (especially if you're already a designer). You can for instance start with reading the following articles:

- <u>The Ultimate Guide to Becoming a UX Designer</u> (<u>http://thenextweb.com/dd/2015/06/17/the-ultimate-guide-to-launching-your-ux-career/#gref</u>)
- How To Get Started With UX Design (http://uxmastery.com/how-to-get-startedin-ux-design/)
- How To Become a UX/UI Designer When You Know Nothing
 (https://www.linkedin.com/pulse/20140702131658-43610144-how-to-become-a ux-ui-designer-without-design-school)

If you want to "Do More, Faster (http://www.domorefasterbook.com/)" (paraphrasing David Cohen and Brad Feld, that you should have heard about if you're doing a startup), it's probably better to recruit a UX designer (either internally or on per mandate basis). How to find them? Of course on the web, but even if UX is a relatively new concept in Switzerland (as weird as it sounds in my ears!), there are more and more meetups about UX (<u>UX Romandie (http://uxromandie.ch/)</u> or <u>UX</u> <u>Schweiz (http://ux-schweiz.ch/)</u> for instance). And there is especially one conference that you should not miss, which coming in Lausanne in about 6 weeks:

<u>UX Lausanne 2016</u> (http://2016.uxlausanne.com/)

on June 16-17th

Of course, you do not need to be a UX designer to attend the event. It's open also to CEOs, Product Managers, CTOs. On the first day, Jeff Gothelf will do his now famous Lean UX workshop (http://2016.uxlausanne.com/lean-ux-workshop/). The

2nd day, <u>7 speakers (http://2016.uxlausanne.com/speakers/)</u> will present practical case studies and inspirational talks on the topic *"How UX Impacts Businesses and Organisations"*.

About 250 people, from Brand Managers to Senior Analysts, from Interaction Designers to Experienced UX Designers, will gather to be inspired, to learn and to follow the new trends about UX. Or simply to network efficiently with other people in the field.

As far as I know, it's the only UX Conference in Switzerland (for once, happening in Western Switzerland and not Zürich ;-)!), so seize the opportunity and <u>get your ticket (http://register.uxlausanne.com/?_ga=1.78578771.616676008.1462139928)</u>. If you cannot make it to Lausanne in June, you may interested to join a <u>UX workshop (http://uxcamp.ch/)</u> taking place on May 21st in Zürich.

To come back to my question the optimal combination of founders...

I think that the ideal number of co-founders is 3. Three with various complementary skills (not three friends coming from the exact similar education, sorry business students), that means:

- 1. UX/UI Designer: responsibility of the UX/UI Designer will be to help determining what the first product (aka prototype) will be. And then how it will look like (even if it's jut wireframes) and what should be the user experience.
- Software Developer: if your product/service depends of complicate algorithm, you should have a developer from the beginning. Otherwise, you could do the first phases of customer discovery without having someone building a product. But it may also be great to develop a first, basic version of your product with hard coding early on.
- 3. Business Development: the third skills you need is a business-wise partner. It doesn't matter to have a deep knowledge in finance (for fintech startup, of course, it helps a lot!). Typically, the business developer will handle every part of business (marketing, sales, finances, administration, product management and everything that has to be done!).

Industry experience and knowledge should be ideally distributed among the 3 cofounders. Or every partner has to learn quickly! Everyone needs to understand rapidly what are the key issues of the industry you're playing in.

To summarize, get educated about UX or surround yourself with UX designers if you want to launch your business...

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My name is Sébastien Flury and I am a passionate entrepreneur (running Coteries) and blogger. Now also Program Director at Fintech Fusion. Always keen to meet new people and discover innovation/business opportunities! Doing my best to connect the dots on the Swiss startup scene (and beyond)!

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